



## Sample Goals

### Are these SMART goals?

Following are several sample goals. Are they SMART? If they are, leave them alone. If they aren't SMART, suggest ways to revise them to be make them SMART.

1. Increase average wheat yield to 42 bushels per acre next year:
2. Have the biggest farm in the county
3. Complete the kitchen remodeling
4. Contract with a custom operator to put up alfalfa crop beginning this year:
5. Reduce pre-weaning calf death loss to 5% or less beginning with this year's crop:
6. Replace combine before next harvest
7. Pay off debt
8. Set aside retirement funds
9. Diversity production
10. Increase sales