

Agricultural Tax 2017

A one-day seminar presented by the

Southern Minnesota Center for Agriculture

at South Central College
in cooperation with Riverland Community College
& Minnesota West Community and Technical College

ABOUT THE SPEAKER

Gregory J. Bouchard is Director of the Cornell University Income Tax Schools, which provide tax training to professionals across New York State.

Greg was employed for over 40 years by Farm Credit East. During his time as a Senior Business Consultant, he developed an expertise in partnership taxation. This expertise enabled him to consult with both large and small farm operations to structure deals that would meet the varied business, retirement, and estate planning needs of the owners at the least possible tax cost.

He was instrumental in developing the tax training and operating procedures for the tax preparation and consulting services they provide. He authored a multi-volume correspondence course and an 8-hour certification exam on farm income taxation to equip Farm Credit's practitioners.

Please keep Phil Harris, our historical presenter, in your thoughts and prayers as he struggles with some significant health issues that will prevent him from participating with us this year. We will look forward to seeing him next year.



Minnesota's only full-day seminar on agricultural partnership tax will bring you up to date on the latest issues. Director of the Cornell University Income Tax Schools, Gregory J. Bouchard will conduct the seminar on Tuesday, October 17th, 2017, at South Central College in North Mankato.

This seminar is an intermediate course designed to explain how to take advantage of the partnership structure to both build the net worth of the younger generation while providing for the comfortable exit of the older generation. Our goal is to provide an effective road-map to increase the after-tax wealth of your clients.

- Overview of Partnership and Taxes
- Gifting and Sale of Partnership Interests
- Guaranteed Payment Strategies
- Capital Account and Basis Tracking
- Transfer of Ownership Planning
- Case Study with Forms Review

WHO SHOULD ATTEND:

- Tax advisors (7 CPE Credits)
- Bankers & related staff
- Lawyers
- Investment advisors
- Others who need to know how current and future agricultural tax

GENERAL SEMINAR INFORMATION:

Date:

Tuesday, October 17, 2017

Time Schedule:

Check-In: 8:00 to 8:30 a.m.

Seminar: 8:30 a.m. to 4:30 p.m.

Lunch Break: 12:00 to 1:00 p.m. (Lunch is on your own.)

Location:

South Central College—North Mankato Campus

[Conference Center A, 1920 Lee Boulevard, North Mankato MN](#)

Fee:

The fee for the 7.0 hour seminar is \$175 (unchanged from 2016) and includes a copy of the 2017 Agricultural Partnership Tax Workbook and refreshment breaks.

Please Note:

The 2017 Agricultural Tax Workbook authored by Phil Harris will be available at an additional cost of \$50.00 plus delivery. All orders and payments must be placed with Tax Insight, LLC (608) 831-1040 by September 15th

Seminar/Content Questions:

Contact Mark Wehe, FBM Instructor at South Central College
507/838-6054 or mark.wehe@southcentral.edu

REGISTRATION INFORMATION:

Registration services are provided by Southern Minnesota Center for Agriculture, a division of South Central College. To register: Contact

Tracy Drash at tracy.drash@southcentral.edu or [\(507\)389-7435](tel:5073897435)

Shelly Kitzberger at shelly.kitzberger@southcentral.edu or [\(507\) 389-7497](tel:5073897497)

Please Note: Registration deadline is Friday, October 6th.

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